



HOW TO THRIVE DURING THE GREAT RESIGNATION ERA

In September 2021, the U.S. Bureau of Statistics reported some 4.4 million Americans quit their jobs, leaving 10.4 million jobs in the dust. Now is the time to be proactive in securing your valuable talent.



TAKE GOOD CARE OF YOUR TOP TALENT-- YOU NEED THEM MORE THAN THEY NEED YOU

Whatever the reason may be for employee turnover, remaining staff members are feeling the pain by trying to fulfill those responsibilities left behind until new talent can be hired and properly trained (you'd be lucky to find someone with the critical skill set and resources needed for successful employment). The strain that employees face, overwhelmed with expectations and pressures to maintain quality work and turnaround times, can cripple your business. At the end of the day, company revenue will take the hit, in addition to having a burned-out overworked staff. Keep your valuable talent by unloading everyday tasks and responsibilities that can be handled by EP's dedicated department specialists

QUALITY VERSUS QUANTITY



Top talent should be focusing on quality work versus quantity. High-touch cases and customer experience are essential to operations. All too often, valuable staff members are bogged down with administrative tasks that can be redirected to EP. Your talent will feel more valued and fulfilled once they can turn their attention and critical skillsets toward handling the more important responsibilities that in turn improve the customer experience and your bottom-line sales figures.



DON'T REST ON YOUR LAURELS

If your firm has not been impacted by disappearing talent, don't think it can't happen to you. Rightsource critical department tasks to EP's skilled specialists (think Agent Appointments, New Business Application Processing & Case Management, Contract Underwriting, Commissions Accounting, Policy Services, and Claims Processing to name a few). You can lighten your staff's workload from the administrative and routine tasks that are bogging them down, and you can also afford to give them that well-deserved raise with all the savings you'll gain from working with EP!

RIGHTSOURCING



Rightsourcing daily processes can help to better align your organization's workflow ecosystem creating a balance between in-house talent and outside human resources. The winning result is streamlined business operations, reduced operational costs, and an increased employee retention rate.



AGENT APPOINTMENTS, NEW BUSINESS APPLICATION PROCESSING & CASE MANAGEMENT, CONTRACT UNDERWRITING, COMMISSIONS ACCOUNTING, POLICY SERVICES, CLAIMS PROCESSING